

Coaching Skills for Managers

Coaching is the quickest and most effective method of developing team work and skills among members of staff.

Good coaching and performance management tools lead to self motivation and an attitude that is oriented towards solutions and continual improvement, rather than problems and avoidance.

The success of coaching in the workplace depends on the quality and professionalism of managers and their ability to use coaching to deliver and demonstrate value to the individual and the organisation.

This course will help turn managers into effective coaches.

Who should attend?

- Managers who wish to become more effective communicators and leaders
- Managers who want to motivate and inspire their teams and help their employees increase confidence and performance
- Those who wish to become less stressed about managing staff

Aksaa can work with you to design and deliver training programmes which are tailor-made to your requirements.

The fee is £150 plus VAT per delegate or £1500 plus VAT plus expenses, for up to 20 delegates for an in-house course.

Course objective

By the end of the course, participants will be able to:

- Describe what coaching is and what it is not and understand the principles of coaching and management styles.
- Identify the skills that managers will need to be an effective workplace coach.
- Understand how to structure a coaching session with staff members.
- Learn “What to say” and “How to say it” when providing feedback to staff.
- Understand how to coach for development and higher performance.
- Be able to suggest a useful framework for a coaching meeting.



To find out about our other courses, please check out our website: www.aksaa.co.uk or contact our offices on 01924 466117